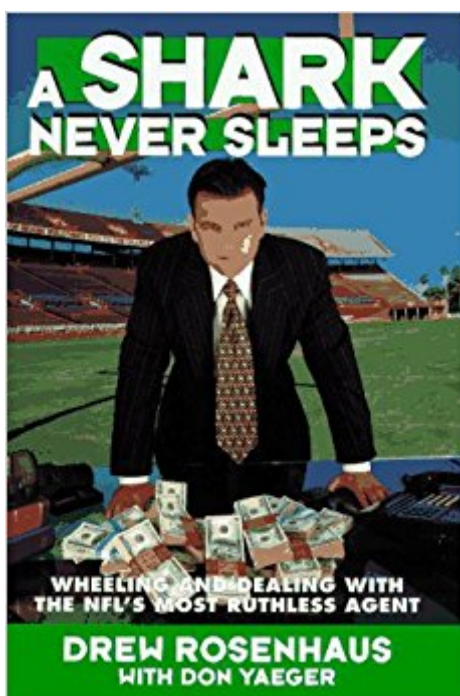


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# A Shark Never Sleeps: Wheeling And Dealing With The NFL's Most Ruthless Agent



## Synopsis

Super-agent Drew Rosenhaus, the only agent ever to make the cover of Sports Illustrated, takes readers behind the scenes to reveal how his take-no-prisoners style has blitzed business as usual in the NFL. His clients call him "The Shark," NFL executives and owners fear him, while other agents throw penalty flags at his aggressive tactics. photo insert.

## Book Information

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## Customer Reviews

Don Yaeger is a former associate editor for Sports Illustrated. He is the author of seven books and coauthor of the New York Times bestseller *Under the Tarnished Dome* and the critically acclaimed *Pros and Cons: The Criminals Who Play in the NFL*. --This text refers to an out of print or unavailable edition of this title.

Narcissistic, self-absorbed, egotistical work of pseudo-fiction ..... Waste of time

good item

A Shark Never Sleeps offered great insight into the behind the scene negotiations and the commitment agents must have to their clients. I found it to be very interesting.

Drew Rosenhaus is household name if you follow the business of sports. This book is a quick read

and is true Drew.

The only thing worse than a boring book is a boring book that is poorly written. The writing lacks any sort of style and is extremely flat... I have read math text books that were more stimulating. Furthermore, Rosenhaus constantly contradicts himself, a tendency which grows more and more frustrating and discredits many of his points.. example: "I have no friends in the business. It is nothing personal - just business"... at another point..."It was neat hving your top recruit also as you best friend." "I hoped [my recruit] would treat me like the friend he was" He refers to women as "skirts" and sings his praises like a child. TERRIBLE.

Should be entitled, "Way Too Many Pages About Why I love myself." Rosenhaus is an egomaniac who revels in his self-absorption. This book has no redeeming value, except as a substitute for Syrup of Ipicac. While Rosenhaus gloats about the athletes he has somehow convinced to hire him, he makes no mention of the careers he has ruined, such as that of Errict Rhett, a top NFL running back who Rosenhaus advised sit out an NFL season rather than honor the binding contract Rhett had with an NFL team. As a result, Rhett lost a year of pay, was demoted to second team the following year when he returned, was traded to another team, where he is presently collecting splinters in his rear. This type of ignorant greed is nowhere to be found in this worthless, self-lovefest of a book.

October 6, 2002 Hoping for a peek into the arena of sports agency, I picked this up one lazy afternoon. Wow! I suppose if you're the right sort of person with the right sense of humor, you could have a lot of fun wallowing inside this fellow Drew Rosenhaus's own fascinated vision of himself and his life--replete with numerous descriptions of how crafty and tough he is, as well as an insert bikini photo of his model girlfriend (with whom he's formed a deep, lasting pair-bond, I'm sure). However, it's more likely you might be left gaping at a printed ego that approaches the sociopathic, pondering about what publisher and editor were possibly thinking, and wondering how many Drew Rosenhauses are out there, tolerated, even rewarded, in this, the tackiest, but best dressed, of all possible worlds. Tolerated and rewarded not just in professional sports, which would be bad enough, but in civil law, corporate finance, government . . .

Say what you want about Drew Rosenhaus, but his story about he became the NFL's most elite agent is nothing less than inspiring. He outworked and out hustled the rest of the agents out there,

and that is the main reason the agents all despise him. Sure he's contrived, arrogant, and greedy: but that's EXACTLY the characteristics I would want in my agent. The stories he shares from his college days to the present day of representing NFL superstars are both entertaining and hilarious. Not many personal stories inspire me, but this is the exception.

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